# Owikconnect

ANNUAL CALENDAR ISSUE

Glenair.



a standard-performance QPL solution, and an intermateable advanced-performance MCOTS

derivative with signature electrical, environmental and mechanical performance.

**JANUARY 2020 Tuesday** Wednesday **Thursday Friday Sunday** Monday Saturday G lenair. New Year's Day 10 11 16 18 19 20 21 22 24 25 23 26 27 28 29 31 30



The Series 806 Mil-Aero is a new, signature connector series from Glenair, designed to not only meet but far exceed defense and aerospace industry performance standards with improved SWaP. Weighing in at just half the size and weight of MIL-DTL-38999 Series III, the Series 806 is ideally suited for harsh environment applications including high-altitude, unpressurized aircraft zones with aggressive voltage ratings and altitude immersion benchmarks. Trust Glenair to be on the forefront of small form-factor connector design for the world's most mission-critical applications.

FEBRUARY 2020								
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday		
G lenair <sub>®</sub>						1		
2	3	4	5	6	7	8		
9	10	11	12	13	14  Valentine's Day	15		
16	17	18	19	20	21	22		
23	24	25 Mardi Gras	26	27	28	29		



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			N	// ARCH 2020	0				
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday		
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	15	16	17  St. Patrick's Day	18	19 First Day of Spring	20	21		
	22	23	24	25	26	27	28		
	29	30	31			Gle	enair <sub>®</sub>		



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			<b>APRIL 2020</b>					
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12 Easter Sunday	13	14	15	16	17	18		
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26	27	28	29	30	Gle	enair <sub>®</sub>		



			MAY 2020	,					
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10 Mother's Day	11	12	13	14	15	16			
17	18	19	20	21	22	23			
24	25  Memorial Day	26	27	28	29	30			
31					Gle	enair <sub>®</sub>			



for pipeline inspection applications in Magnetic Flux Leakage and ultrasonic pipeline inspection PIGs. The Micro-PSI Series features high-density Micro TwistPin layouts for sensor applications running on high-speed Gigabit Ethernet, as well as Coax contact layouts for high-frequency RF transmissions. Micro-PSI plugs are supplied as discrete connectors, or overmolded cordsets with rugged Viton or Polyurethane jacketing and reliable O-ring environmental sealing. Jam-nut and panel-mount receptacles are 10K psi open-face pressure

sealed, and incorporate fused vitreous-glass inserts for <1X10<sup>-7</sup> scc He/sec hermetic performance.

**JUNE 2020** Wednesday **Tuesday Thursday Friday Saturday Sunday** Monday First Day of Summer Father's Day











Labrador Retriever

Beagle

CANE

Great Dane

German Pointer

Chihuahua

Pug

Yorkshire Terrier

Dachshund

Corgi

French Bulldog Doberman

Boxer

Bull Terrier

Poodle



			<b>JULY 2020</b>			
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
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mechanical, environmental and electrical performance compared to standard-duty 5015 connectors.



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30	31				Gle	enair <sub>®</sub>



**SEPTEMBER 2020** Wednesday **Thursday Saturday Tuesday Friday** Sunday Monday Labor Day First Day of Autumn G lenair.



SUPERFLY DATALINK

High-speed, harsh environment SuperFly® Datalink connectors—optimized for 10Gb Ethernet and SuperSpeed USB protocols—save significant size and weight compared to Quadrax. Suitable for soldier systems, aircraft avionics, weapons systems, satellites, radars, communications equipment and other aerospace/defense gear, Octaxial SuperFly® Datalink connectors bring superior EMC shielding, environmental protection, and signal integrity to mission-critical mil-aero applications.

(	OCTOBER 2020								
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
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18	19	20	21	22	23	24			
25	26	27	28	29	30	31  Halloween			



NOVEMBER 2020 Sunday Monday Tuesday Wednesday Thursday Friday Saturday									
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	8	9	10	<b>11</b> Veteran's Day	12	13	14		
	15	16	17	18	19	20	21		
	22	23	24	25	Thanksgiving Day (U.S.)	27	28		
	29	30				Gle	enair <sub>®</sub>		



radars, weapons systems, communications gear, satellites, and avionic instrumentation.

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		DE	<b>CEMBER 20</b>	20		
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
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13	14	15	16	17	18	19
20	21 First Day of Winter	22	23	24 Christmas Eve	25 Christmas Day	26
27	28	29	30	31  New Year's Eve	Gle	enair <sub>®</sub>

# Outlook

## Trip Or Kick?

We have a "people-management" homily we sometimes tell at Glenair that I think dovetails perfectly with this special *QwikConnect* salute to Military Working Dogs and their handlers. At its heart, the story is about building trust, but more importantly, why trust is such an important element in all successful relationships.

Let's imagine you bring home a new puppy. You of course want the dog to become a contributing member of your household ("add value" as we say in business) so you treat the dog kindly, providing it with food, shelter, and regular attention. As the dog grows, you train the animal in the do's and don'ts of the household, and reward good behavior with positive reinforcement. Over time, both you and Fido come to trust each other without reservation, and ultimately, to delight in each other's loyal company.

Now imagine instead, you bring your new puppy home and your plan for "getting the most out of your pet" is to beat the animal with a rolled-up newspaper anytime its behavior disappoints you. Or to punish that "bad dog" by withholding its food or kicking it outside at night to suffer in the rain and cold. You try shouting, shouting louder, and finally just give up because this particular breed of dog is obviously just too stubborn or stupid to get it.

Now of course this story is not just about dogs, because it turns out behaving in a manner designed to instill trust is also the most important thing people do to build and maintain good human relationships. A successful dog owner earns an animal's trust by living up to his part of the bargain, by giving his pet a warm and nurturing home. Earning and keeping the trust of an employee, a customer, a vendor, a partner, a spouse, a child—whoever—is no different. It's all about embracing your end of the deal, your responsibilities, and making good on that deal, that promise, consistently and fairly.

Are people really no different than dogs? I didn't say that. But the way we respond to positive-reinforcement and fair play is surely similar. The handlers who dedicate their military careers (thank you for your service!) to working with and training MWDs know this better than anyone. I am told they are specifically trained to never doubt their dog's abilities when working the animal, as any doubt—any breakdown in trust—can negatively impact the dog's performance. "Emotions travel up and down the leash" is the expression they use to explain the unique bond of trust they share with their dogs.

I am also told a dog can tell the difference between an accidental trip and an intentional kick. I think the truth of the matter is that dogs, like people, have little difficulty reading each others' intentions, both those they have learned to trust, as well as those they don't.



# QwikConnect

GLENAIR • Volume 23 • Number 4

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Cover: U.S. Secret Service canine *Hurricane* poses for retirement photo on White House lawn. photo: U.S. Secret Service

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