QwikConnect

GLENAIR • OCTOBER 2020 • VOLUME 24 • NUMBER 4

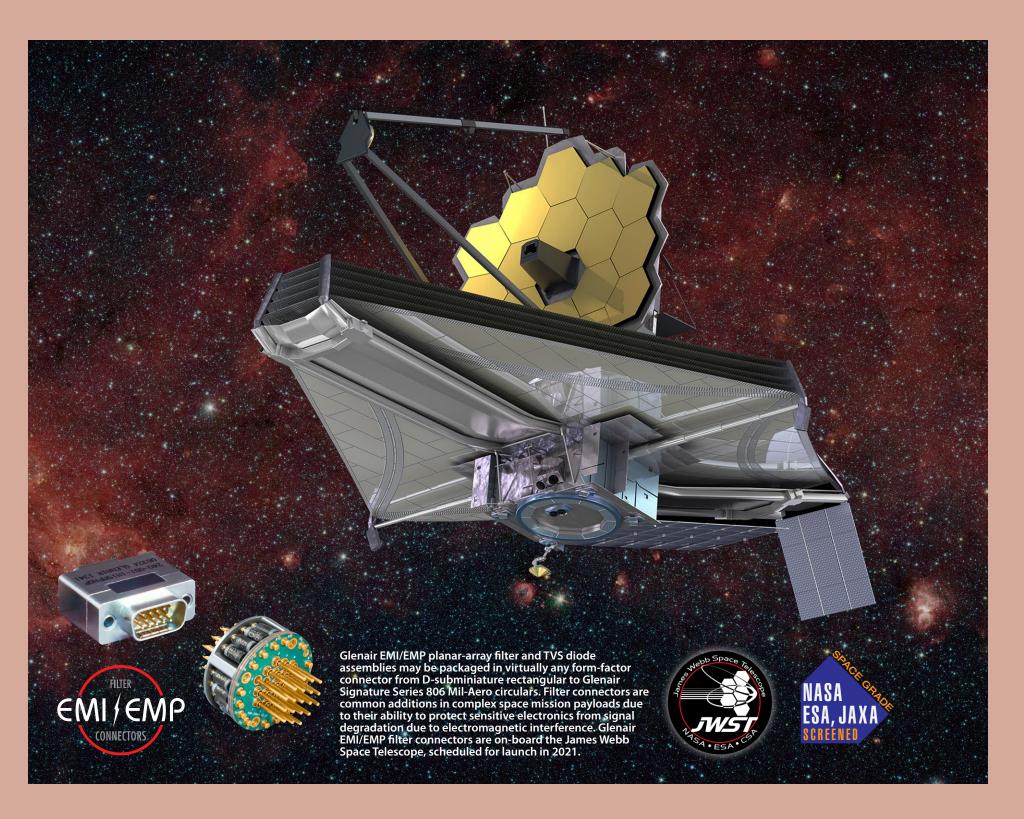




	JANUARY 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
					1	2				
					New Year's Day					
3	4	5	6	7	8	9				
10	11	12	13	14	15	16				
17	18	19	20	21	22	23				
24	25	26	27	28	29	30				
31					Gle	enair _®				



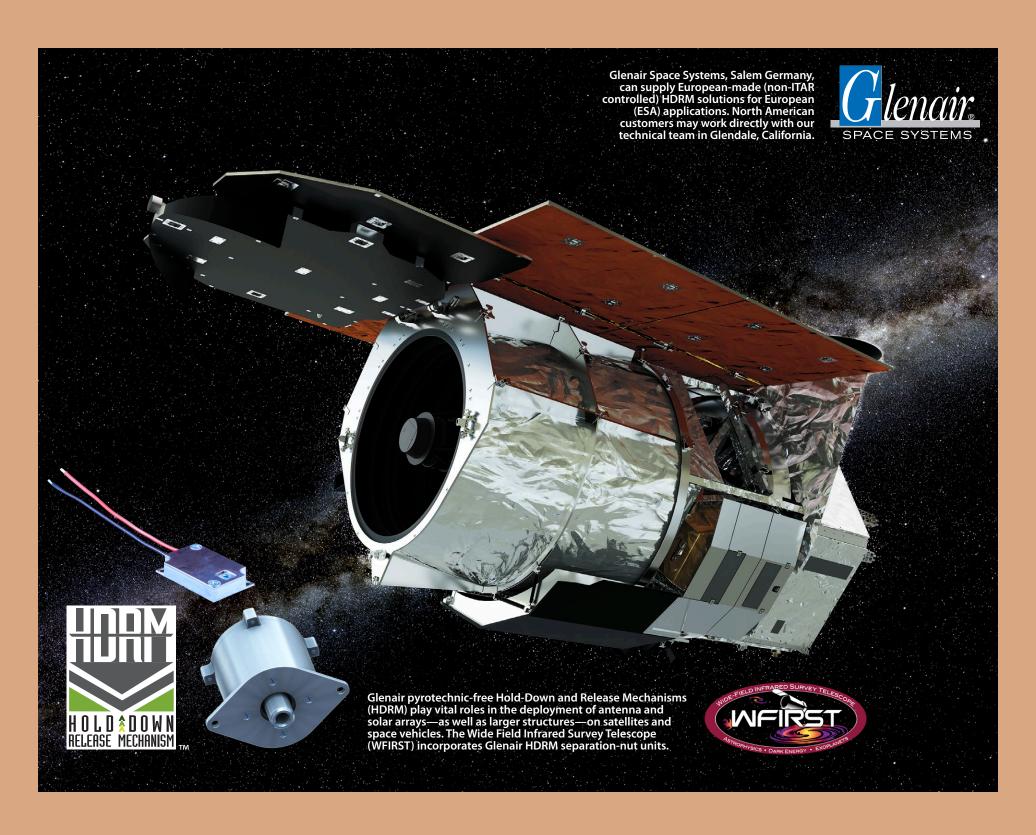
	FEBRUARY 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
	1	2	w	4	5	6				
7	8	9	10	11	12	13				
14 Valentine's Day	15	16 Mardi Gras	17	18	19	20				
21	22	23	24	25	26	27				
28					Gle	enair _®				



MARCH 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
	1	2	3	4	5	6			
7	8	9	10	11	12	13			
14	15	16	17 St. Patrick's Day	18	19	20 First Day of Spring			
21	22	23	24	25	26	27			
28	29	30	31		Gle	enair _®			



	APRIL 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
Glenair				April Fool's Day	2	3				
4	5	6	7	8	9	10				
11	12	13	14	15	16	17				
18	19	20	21	22	23	24				
25	26	27	28	29	30					



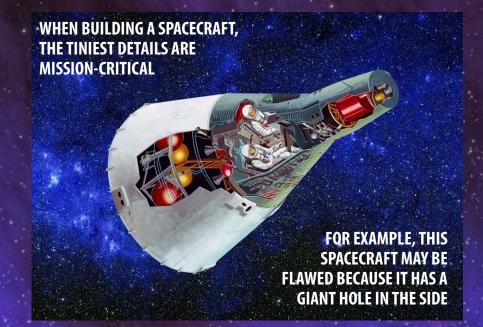
			MAY 2021			
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3	4	5	6	7	8
9 Mother's Day	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31 Memorial Day				Gle	enair _®



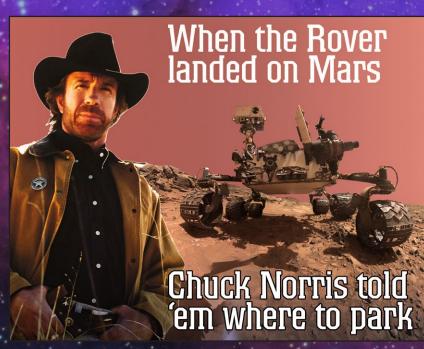
			JUNE 2021			
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
Pirst Day of Summer Father's Day	21	22	23	24	25	26
27	28	29	30		Gle	enair _®

Space Gags





















JULY 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
Gle	enair _®			1	2	3			
4 Independence Day	5	6	7	8	9	10			
11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
25	26	27	28	29	30	31			



	AUGUST 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
1	2	3	4	5	6	7				
8	9	10	11	12	13	14				
15	16	17	18	19	20	21				
22	23	24	25	26	27	28				
29	30	31			Gle	enair _®				



	SEPTEMBER 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
			1	2	3	4				
5	6 Labor Day	7	8	9	10	11 Patriot Day				
12	13	14	15	16	17	18				
19	20	21	22 First Day of Autumn	23	24	25				
26	27	28	29	30	Gle	enair _®				



OCTOBER 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
					1	2			
3	4	5	6	7	8	9			
10	11	12	13	14	15	16			
17	18	19	20	21	22	23			
24	25	26	27	28	29	30			
31 Halloween					Gle	enair _®			



NOVEMBER 2021									
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
	1	2	3	4	5	6			
7	8	9	10	11 Veteran's Day	12	13			
14	15	16	17	18	19	20			
21	22	23	24	25 Thanksgiving Day	26	27			
28	29	30			Gle	enair _®			



DECEMBER 2021								
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday		
G lenair.			1	2	3	4		
5	6	7	8	9	10	11		
12	13	14	15	16	17	18		
19	20	21 First Day of Winter	22	23	24 Christmas Eve	25 Christmas		
26	27	28	29	30	31 New Year's Eve			

Outlook

A Slice of Life

We have quite a few specialists here at Glenair: dedicated scientists who are world-class experts in formulating polymers for jacketing and seals, guru-level plating and surface-coating technicians, manufacturing engineers who are zenmasters of fixture fabrication, product managers who can recite the DLA Mil-Specs for their products virtually by heart. In fact, to a great extent, our entire organization is made of individuals who have—for better or worse—achieved singular levels of fluency in their area of expertise.

For "for better or worse" you say? What's that all about? Isn't our "mosaic" of specialized skills what makes us such a powerful competitor? Usain Bolt is an insanely accomplished "specialist" in his field—an Olympic-class sprinter! I don't hear many criticisms of his quest to become the fastest man on Earth. Ditto world champion boxer Mohammed Ali, or baseball slugger Barry Bonds—all specialist that absolutely excelled in their chosen areas of expertise. When viewed from this perspective, isn't specialization a perfect formula for success?

Yes, of course. But the rub is always "opportunity cost." The the better you get at just the one thing, the less likely it is that you can adapt and contribute to general problems that fall outside of that one zone of competence. Usain Bolt, for all his prowess as a sprinter, would fail miserably in a multi-event competition such as a decathlon. As dominant in the ring as Mohammed Ali was, he would find himself at a severe disadvantage in a mixed martial arts contest where the fighters combine boxing, wrestling, kick-boxing and other disciplines in their attacks.

For better or worse, we all tend to dig in and focus on that one "slice of life" that comes to us most naturally. Barry Bonds was born to hit home runs. But he also ended-up number three on the all-time career list for the most strike-outs. You get the point. Becoming a career specialist in just one area inevitably creates weaknesses in other parts of your game.

For this reason we like to counsel folks to always make the effort to look to the right and left of their particular slice of the pie. A design engineer, for example, would surely benefit from shifting his eyes left—to the customer—to better appreciate their unique, and perhaps changing requirements, rather than just assuming his own expertise is enough to answer every question. Likewise, looking right—to the factory floor—will surely pay dividends. How else to gain perspective on the "manufacturability" of his design? So many potential problems are easily solved simply by shifting one's focus to the left (talk to that customer!) and to the right (get out on the shop floor!) instead of relentlessly focusing on just your own slice of life. And by the way, isn't this is exactly the formula that has helped us dig out from under our mountain of late jobs? Congratulations and thanks to all of you that stepped outside of your comfort zone to get us back on track.



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