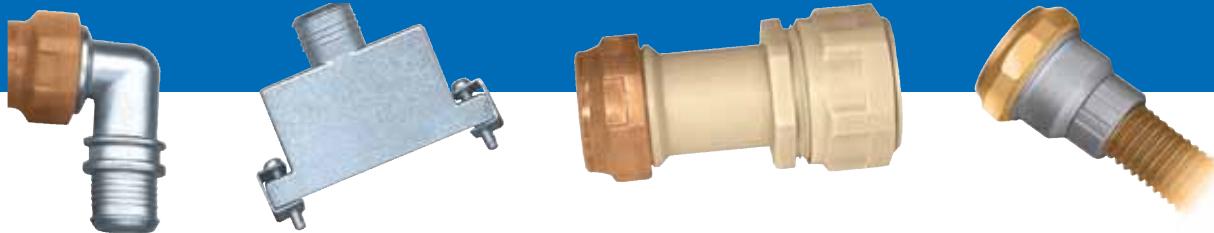


# Ten Reasons to Keep Glenair at the Top of Your List of Backshell and Connector Accessory Suppliers



- 1. We offer the lowest total cost of ownership in the interconnect industry:** From our cost-saving “no minimum order” policy to our free product samples and application engineering, Glenair provides the best value in backshells and connector accessories available today.
- 2. Our full spectrum product lines make for one-stop-shopping:** We have the most complete selection of rectangular backshells and accessories in the world, including every Mil-Spec slash number and hundreds of composite designs.
- 3. We have the largest capacity, broadest capability factory in the business** and the knowledge and expertise to handle any production requirement no matter how large or complex.
- 4. We've provided complete convenience in ordering since 1956** (that's your convenience not ours): choose factory direct, your local Glenair office or your favorite distributor.
- 5. We care as much about quality as you do:** We're BSENISO9001 registered in Europe and MIL-I-45208A and Boeing AQS D1-9000 Certified in North America.
- 6. We have over 35,000 accessory part numbers ready for immediate shipment** including every Mil-DTL-85049 accessory and thousands of Glenair's most popular rectangular and circular backshell part numbers.
- 7. Our turnaround on quotes and custom orders is the fastest in the industry:** We offer 24 hour turnaround on RFQ's and just 2 to 3 weeks on custom orders, including MIL-DTL-83513 Micro-Ds and other rectangular interconnects.
- 8. We have the largest and most experienced support staff in the business,** including sales and engineering in every major aerospace market, on-site application engineering and dedicated product managers for every interconnect discipline.
- 9. We understand interconnect systems from the ground up:** We're the only backshell and accessory supplier to operate a full service harness facility. We even make our own line of assembly tools.
- 10. We're committed:** Backshells and connector accessories are our life. We've served this market since 1956 and we're committed to meeting the evolving needs of our customers—in both the North America and worldwide marketplace .

*Glenair: A World of Interconnect Solutions*